

Reach in-house corporate attorneys at big business. The ALC Corporate Counsels Database is the most complete resource of high level legal professionals.

Key Segments

25,306	Universe / Base Rate	\$72.00 /M
7,047	Head Counsel	+ \$10.00 /M
18,558	URL Website	+ \$40.00 /M
18,493	Fax numbers	+ \$40.00 /M
20,847	Phone numbers	+ \$20.00 /M

Audience Profile

Corporations are paying more for corporate counsels as they compete with law firms to retain top legal talent in-house. Median salaries for Chief Legal Officer - \$300,000, Division General Counsel - \$232,000, and Managing Attorney - \$180,000 are increasing at over 6% per year. Bonuses and stock options are rapidly rising too.

These lawyers are employed in large public and privately held corporations, utilities, insurance companies, and financial institutions. They are available at headquarter and branch locations as well as their corporate website address. Operating in the fast-paced business environment, they are budgeted for business and legal publications, legal software, time management tools, office supplies, and more.

[Click Here to Visit the ALC B2B Website](#)

Select by the following specialties:

Acquisitions	13	Intellectual Property/Computers	1150
Administrative	46	International	523
Advertising	122	Licensing	306
Antitrust	331	Litigation	1853
Association Management	68	Manager/Director, Law Dept	533
Banking	380	Mergers & Acquisitions	502
Bankruptcy	82	Oil & Gas	96
Civil Rights	104	Patent	468
Commercial	588	Personnel/Labor	739
Compliance	364	Products/Liability	251
Consumer	170	Public Utilities	142
Contracts	2249	Regulatory	407
Copyrights	254	Real Estate	1224
Criminal	32	Securities/Finance	1192
Education	189	Social Services/Welfare	16
Employee Benefits	326	Tax	275
Employment	566	Telecommunications	98
Entertainment	128	Trademarks	352
Environment/Energy	647	Trade Regulation	70
Food Law	144	Transportation	83
Franchising	75	Trusts/Estates	67
Government Relations	280	Workers Compensation	34
Health/Medical	574		
Insurance	805		

Terms and Conditions

Payment due 30 days from mail date. Order cancellations within 10 days of mail date must be paid in full. Orders cancelled prior to 10 days before mail date include the following fees: \$150/F plus \$10/M, media and shipping charges. 20% commission on base rate to authorized brokers. Please allow 3-5 business days to process an order. Any order received at ALC is subject to a \$150/F cancellation fee. State and local sales tax will apply where applicable.

Contacts

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Shawn Danitz	Count Requests	shawn.danitz@alc.com	(609) 580-2758	(609) 580-2866

LIST TYPE

Business



SOURCE

Compiled lists

GEOGRAPHY

Domestic (US)

LIST OWNER

ALC

LIST MAINTENANCE

Counts through	05/06/2009
Last update	03/03/2010
Update frequency	SEMIANNUALLY

UNIT OF SALE INFORMATION

GENDER PROFILE

Male:	61%
Female:	32%

SELECTION CHARGES

BUSINESS/NON-PROFIT	\$10.00 /M
FAX NUMBERS	\$40.00 /M
GENDER/SEX	\$10.00 /M
HQ/BRANCH	\$10.00 /M
JOB FUNCTION/TITLE	\$10.00 /M
PHONE NUMBER	\$20.00 /M
SCF	\$8.00 /M
SPECIALTY	\$10.00 /M
STATE	\$8.00 /M
TITLE ADDRESS	\$3.50 /M
URL	\$40.00 /M
ZIP	\$8.00 /M

ADDRESSING

CHESHIRE LABELS	No charge
DISKETTE	\$25.00 /F
EMAIL	\$35.00 /F
GALLEY LISTING	\$15.00 /M
MAG TAPE	\$25.00 /F
P/S LABELS	\$7.50 /M

KEY CODING

Key Coding is available

Charges:	\$3.00 /M
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MINIMUM ORDER

Quantity:	5,000
Dollar:	\$360.00

REUSE

Reuse is allowed

Min Qty:	5,000
Charges:	\$76.00 /M

TELEMARKETING

Telemarketing is allowed

Charges:	\$20.00 /M
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CANCELLATION

Charges:	\$150.00 /F
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COMMISSIONS

Broker:	20%
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NET NAME ARRANGEMENTS

Net Name is not allowed.

EXCHANGES

Exchange is allowed.